

18th XBRL Europe Day

February 16th, 2017

Amsterdam, The Netherlands

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SBR for Banks

- Paul Staal
- FRC



Banking environment



Competition

- Increased competition from alternative lenders



Digital

- Digital transformation within and around the bank



Social

- Different behavior expected from banks by society



Regulation

- More regulation, more data required from banks, liability for client contracts

Current lending process



Loan application and annual report



Request for additional information



Additional information



e.g. real estate assessments, etc.



Credit decision and proposal



Advantages of using SBR



Better customer insight

- Frequent, more detailed data
- Data analytics



Efficiency

- No manual data entry; less errors
- Faster response times to client
- Quicker processing of data in reporting



Data quality

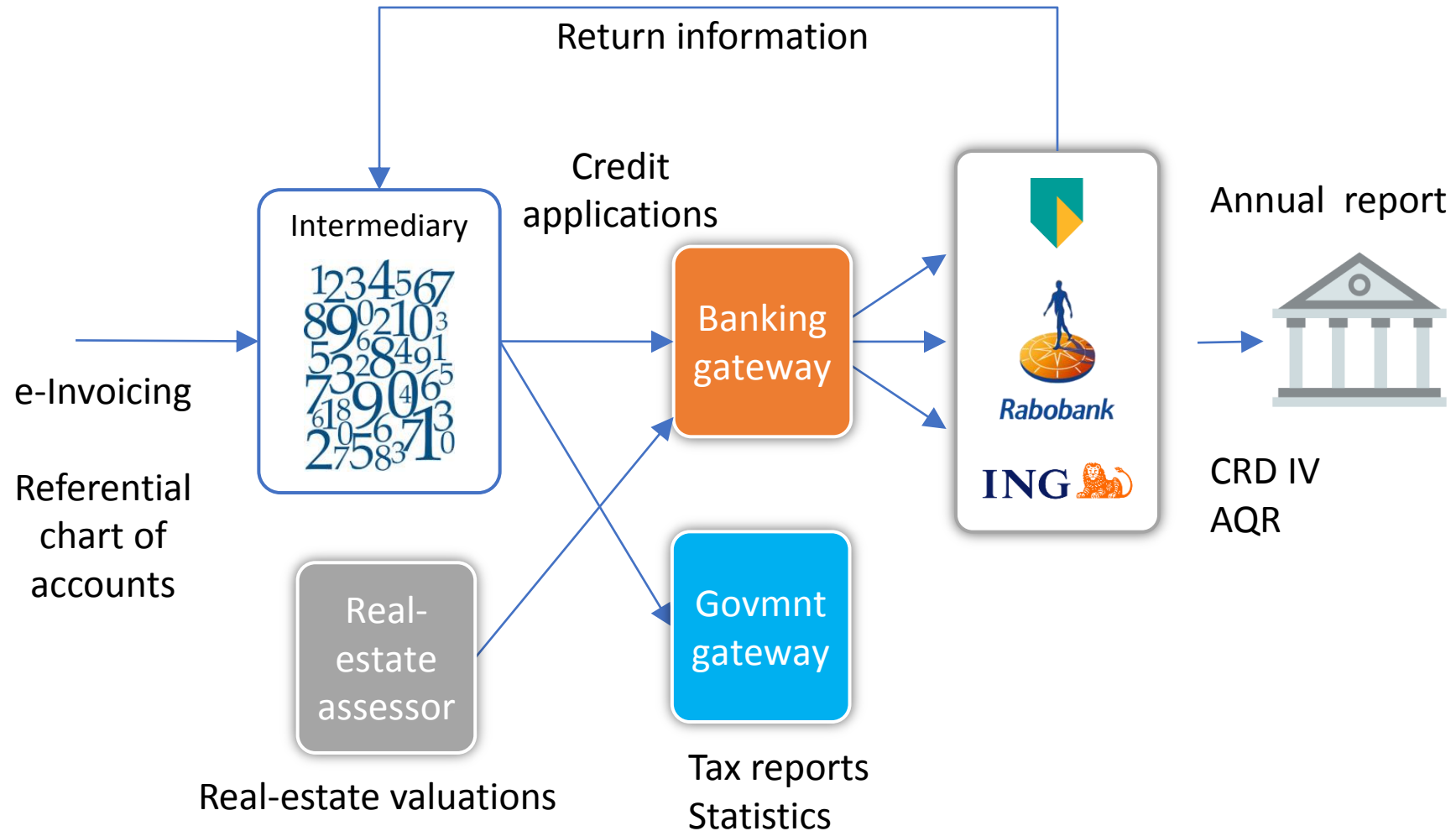
- Complete, digital higher-quality data
- Higher-quality reporting to regulators



Better risk models

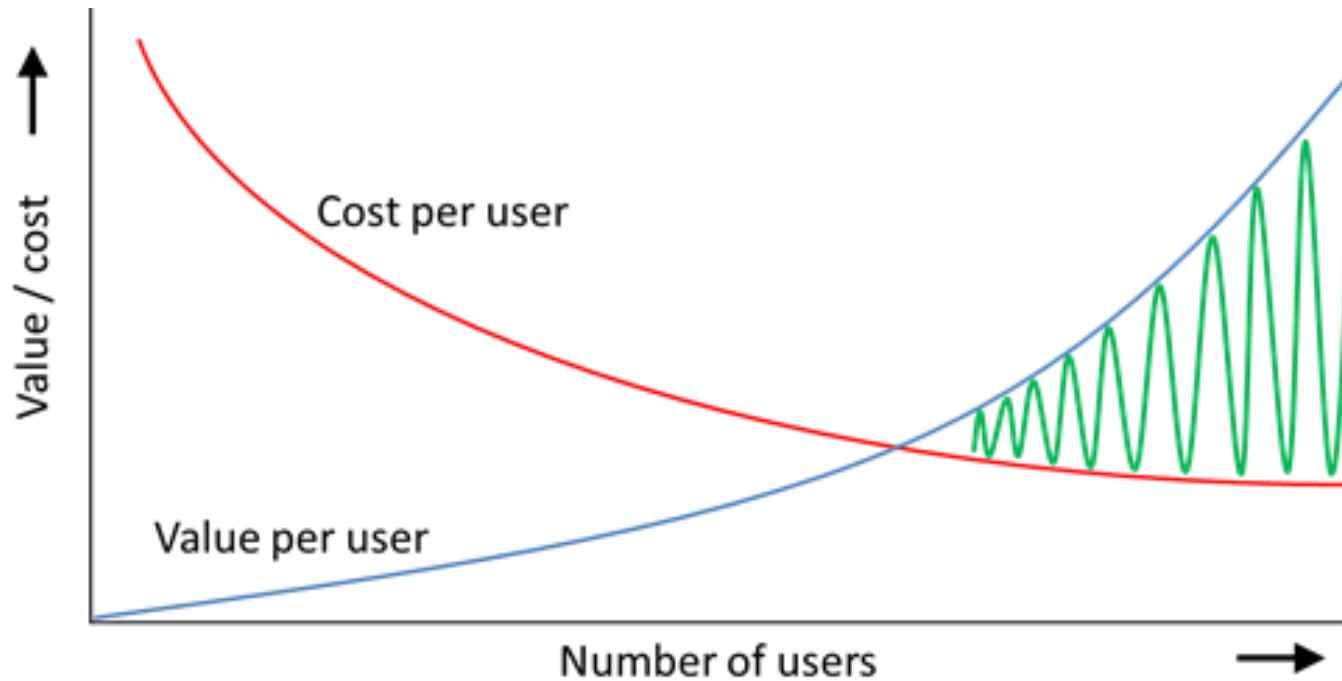
- More, higher-quality data to adjust internal risk models

Banks: part of an ecosystem



Network effects

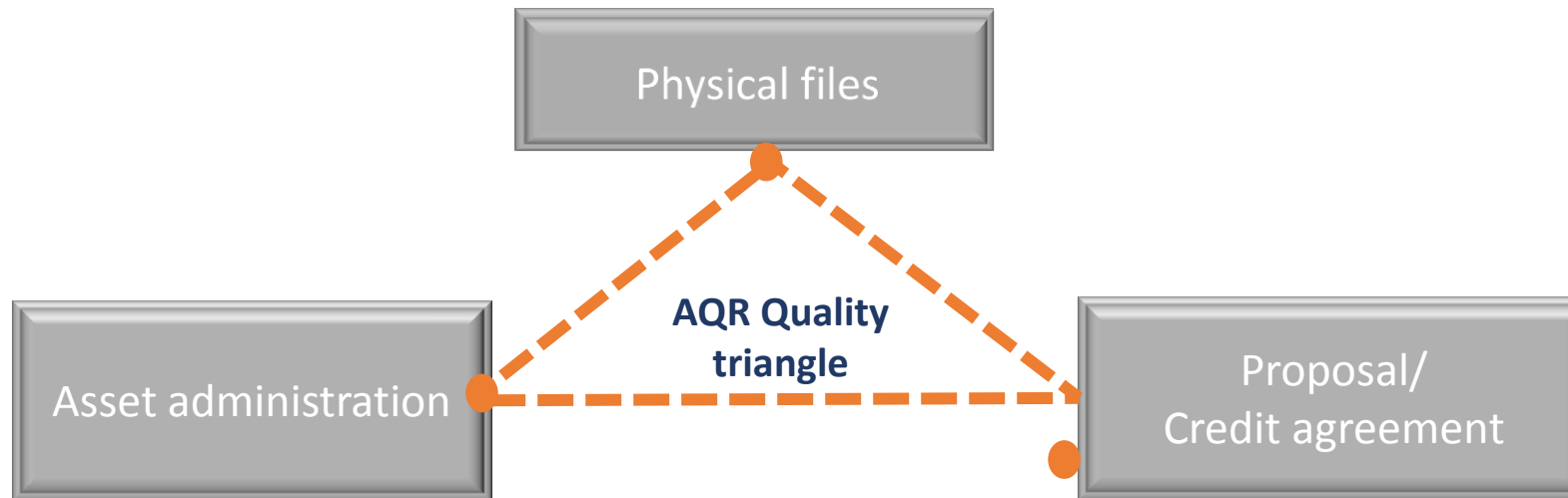
- **Network effect:** the network is more valuable for every participant when it is bigger
- **Economies of scale:** the costs of joining the network decrease



Banks: part of an ecosystem

- Real estate assessment taxonomy
 - Digital registration of assets
 - Better information for collaterals for outstanding loans
 - Feeding Asset Quality Review (AQR)
 - Improve processes
 - New types of services to clients, and with assessors

Current AQR process banks



Governance

